

**SECURIT** 



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# ANNUAL AUDITED REPORT FORM X-17A-5 PART III

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING

1/1/05

MM/DD/YY

A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER:

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

19200 Von Karman, Suite 600

Talley & Company

(No. and Street)

Irvine, CA 92612-8513

(City) (State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

Richard Talley

(949) 622-5590

(Area Code - Telephone No.)

B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

\_\_\_\_\_

BOROS & FARRINGTON

(Name - if individual, state last, first, middle name)

11770 Bernardo Plaza Court, Suite 210, San Diego, CA 92128

(Address)

(City)

(State)

CHECK ONE:

☑ Certified Public Accountant

☐ Public Accountant

Accountant not resident in United States or any of its possessions.

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by the opinion of an independent public accountant must be supported by

\* Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

SEC 1410 (3-91)

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## **OATH OR AFFIRMATION**

I, Richard Talley, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Talley & Company, as of December 31, 2005, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

		None
	Sh	Signature President Title
Thi	- <b>-</b>	State of No y  Notary Public  Notary Public  State of No y  County of No. 1946018356  Outliffed in New York  Swall before Me Commission Expires Jan. 11, 2007  2/27/06
✓ Im:		rt ** contains (check all applicable boxes):  Facing page.
	(b)	Statement of Financial Condition.
	(c)	Statement of Income (Loss).
$\overline{\mathbf{A}}$	(d)	Statement of Cash Flows.
abla	(e)	Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.
	(f)	Statement of Changes in Liabilities Subordinated to Claims of Creditors.
$\square$	(g)	Computation of Net Capital.
		Computation of Determination of Reserve Requirements Pursuant to Rule 15c3-3.
		Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
	·(j)	A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under
		Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
	(k)	A Reconciliation between the audited and unaudited Statements of Financial Condition with
_	(K)	respect to methods of consolidation.
	(1)	An Oath or Affirmation.
	` '	A copy of the SIPC Supplemental Report.
<u> </u>	(n)	A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

<sup>\*\*</sup> For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

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11770 Bernardo Plaza Court, Suite 210 San Diego. CA 92128-2424 (858) 487-8518 Fax (858) 487-6794

#### **INDEPENDENT AUDITOR'S REPORT**

Board of Directors Talley & Company

We have audited the accompanying statement of financial condition of Talley & Company as of December 31, 2005, and the related statements of operations, changes in stockholders' equity, liabilities subordinated to claims of general creditors, and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Talley & Company at December 31, 2005 and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I, II, and III is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities Exchange Commission. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Bores & Farington APC
February 24, 2006
San Diego, California

#### **Statement of Financial Condition**

#### December 31, 2005

#### **ASSETS**

Cash and cash equivalents	
Cash in bank	\$ 448
Deposits with clearing organization	25,000
Total cash and cash equivalents	25,448
Deposit and other assets	1,050
Total assets	<u>\$ 26,498</u>
LIABILITIES AND STOCKHOLDERS' EQUITY	
Liabilities	
Accounts payable and accrued liabilities	\$ 2,775
Due to clearing organization	251
Due to stockholder	3,000
Total liabilities	6,026
Stockholders' equity	
Common stock, 5,000,000 shares authorized	23,000
Paid-in capital	263,675
Accumulated deficit	(266,203)
Total stockholders' equity	20,472
	<u>\$ 26,498</u>

See notes to financial statements.

# **Statement of Operations**

## Year Ended December 31, 2005

Revenues Interest	·	<u>\$ 400</u>
Expenses Outside services Rent and utilities Office expenses Licenses and registrations Clearing charges Interest Other Total expenses		17,326 11,798 2,069 1,968 1,260 880 934 36,235
Loss before income taxes		(35,835)
Income taxes		(910)
Net loss		<u>\$(36,745)</u>

 $See\ notes\ to\ financial\ statements.$ 

# Statement of Changes in Stockholders' Equity Year Ended December 31, 2005

	Common Stock		Paid-in	Accumulated	
	Shares	Amount	Capital	Deficit	
Balance, beginning of year	23,000	\$23,000	\$217,650	\$(229,458)	
Capital contributions	-	-	46,025	-	
Net loss		•	-	(36,745)	
Balance, end of year	23,000	\$23,000	<u>\$263,675</u>	\$(266,203)	

# Statement of Liabilities Subordinated to Claims of General Creditors Year Ended December 31, 2005

Balance, beginning of year	\$	-
Increases		-
Decreases	<del>1</del>	
Balance, end of year	\$	

See notes to financial statements.

#### **Statement of Cash Flows**

## Year Ended December 31, 2005

Cash flows from operating activities Net loss Adjustments to reconcile net loss to net cash from operating activities Changes in operating assets and liabilities Deposit and other assets Due to clearing organization Due to stockholder Accounts payable and accrued liabilities Net cash from operating activities	\$(36,745) (200) 251 3,000 (12,764) (46,458)
Cash flows from financing activities Capital contributions	46,025
Net decrease in cash and cash equivalents	(433)
Cash and cash equivalents, beginning of year	25,881
Cash and cash equivalents, end of year	<u>\$ 25,448</u>
Supplemental disclosure of cash flow information: Interest paid	\$ 880 © 010
Taxes paid	<u>\$ 910</u>

See notes to financial statements.

#### **Notes to Financial Statements**

#### 1. THE COMPANY AND ITS SIGNIFICANT ACCOUNTING POLICIES

The Company. Talley & Company (the "Company"), a California corporation, is a registered broker-dealer licensed by the United States Securities and Exchange Commission ("SEC") and is a member of the National Association of Securities Dealers and the Securities Investor Protection Corporation. The Company provides broker-dealer services as an introducing broker-dealer clearing customer transactions through another broker-dealer on a fully disclosed basis.

Accounting Estimates. The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results may differ from those estimates.

Cash and Cash Equivalents. Cash and cash equivalents consist of cash in bank and deposits with clearing organization which may be withdrawn on demand without penalty.

**Revenue Recognition.** Security transactions and the related commission revenue are recorded on a settlement date basis.

Income Taxes. The Company has elected S corporation status under the state and federal tax laws. Accordingly, income or losses pass through to the Company's stockholders, and no provision for federal income taxes has been reflected in the accompanying financial statements. State income taxes have been provided at the reduced rate applicable to S corporations.

Concentration of Credit Risk. The Company maintains accounts with various financial institutions. No credit losses have been experienced on these accounts. Management believes that any potential credit losses would be minimal and, accordingly, no reserve for such losses has been established.

Financial Instruments. The carrying values reflected in the statement of financial condition at December 31, 2005 reasonably approximate the fair values for financial instruments. In making such assessment, the Company has utilized discounted cash flow analyses, estimates, and quoted market prices as appropriate. No allowance for potential credit losses was considered necessary at December 31, 2005.

#### 2. RENTAL OF FACILITIES

The Company leases its offices under a short-term operating lease which provides for monthly rentals of \$850. Rent expense was \$11,102 for the year ended December 31, 2005.

#### Notes to Financial Statements

#### 3. NET CAPITAL REQUIREMENTS

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Under Rule 15c3-1 of the Securities Exchange Act of 1934, the Company is required to maintain a minimum net capital (as defined) and a ratio of aggregate indebtedness to net capital (as defined) not exceeding 15 to 1.

The Company's ratio at December 31, 2005 was 0.31 to 1. The basic concept of the Rule is liquidity, its object being to require a broker-dealer in securities to have at all times sufficient liquid assets to cover its current indebtedness. At December 31, 2005, the Company had net capital of \$19,422 which was \$14,422 in excess of the amount required by the SEC.

#### 4. RESERVE REQUIREMENT FOR BROKERS AND DEALERS IN SECURITIES

The Company is exempt from provisions of Rule 15c3-3 (per paragraph (K)(2)(ii) of such Rule) under the Securities Exchange Act of 1934 as an introducing broker or dealer transacting security transactions on a fully disclosed basis. The Company does not maintain physical custody of securities. Because of such exemption the Company is not required to prepare a determination of reserve requirement for brokers and dealers in securities.

#### 5. OFF BALANCE SHEET RISK

As discussed in Note 1, the Company does not hold customer segregated cash or securities balances. Transactions are processed by a clearing firm on a fully disclosed basis. In conjunction with this arrangement, the Company is contingently liable for any unsecured debit balances in the customer accounts introduced by the Company. These customer activities may expose the Company to off-balance-sheet credit risk in the event the introduced customer is unable to fulfill its contracted obligations. The Company seeks to control such credit risk by monitoring its exposure to the risk of loss daily, on an account-by-account basis. At December 31, 2005, the Company was not responsible for any unsecured debits and did not have any open positions in its trading accounts.

\*\*\*\*

# Computation of Net Capital Pursuant to Rule 15c3-1

#### December 31, 2005

Total stockholders' aguity	Audited Financial Statements	FOCUS X-17A-5 Part IIA	Differences
Total stockholders' equity	\$20,472	\$22,576	\$(2,104)
Less non-allowable assets Deposit and other assets	1,050	<del>-</del>	(1,050)
Net capital	<u>\$19,422</u>	<u>\$22,576</u>	<u>\$(3,154</u> )
Total aggregate indebtedness	<u>\$ 6,025</u>	<u>\$ 3,748</u>	\$ 2,277
Ratio of aggregate indebtedness to net capital	<u>0.31</u>	<u>0.16</u>	
Minimum net capital required	<u>\$5,000</u>	<u>\$5,000</u>	

Note: The differences result primarily from audit adjustments to accounts payable, accumulated deficit, and the recognition of non-allowable assets.

# INDEPENDENT AUDITOR'S SUPPLEMENTARY REPORT ON INTERNAL CONTROL STRUCTURE

Board of Directors Talley & Company

In planning and performing our audit of the financial statements of Talley & Company (the "Company") for the year ended December 31, 2005, we considered its internal control structure, including procedures for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission, we have made a study of the practices and procedures (including tests of compliance with such practices and procedures) followed by the Company that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and in complying with the conditions of exemption from Rule 15c3-3. We did not review the practices and procedures followed by the Company in making the quarterly securities examinations, counts, verifications, and comparisons, and the recordation of differences required by Rule 17a-13 or in complying with the requirements for prompt payment of securities under section 8 of Regulation T of the Board of Governors of the Federal Reserve System, because the Company does not carry security accounts for customers or perform custodial functions relating to customer securities.

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the Commission's above-mentioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure, including procedures for safeguarding securities, that we consider to be a material weakness as defined above.

We understand that the practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2005, to meet the Commission's objectives. In addition, the Company was in compliance with the exemptive provisions of Rule 15c3-3 at December 31, 2005 and, further, no facts came to our attention indicating that the Company was not in compliance with such conditions during the year ended December 31, 2005.

This report is intended solely for the use of management and the Securities and Exchange Commission and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 and should not be used for any other purpose.

Bows & Farington APC
February 24, 2006
San Diego, California